

“Getting through the crisis together”

Asian Dialogues on Sustainability in the Textile and Garment Industry
Online Seminar Series

Online seminar 7:

“What changes can suppliers expect from their clients in Europe and how can they manage financial risks?”

The online seminar is open for all industry stakeholders and free to attend. To register, please [click here](#).

Thursday, August 13, 2020 at 10am (Berlin) / 3pm (Bangkok) / 4pm (Beijing) – 90 Minutes

In the seventh seminar, which is jointly organized by [GIZ FABRIC](#) and [Partnership for Sustainable Textiles](#), we will focus on how supply chains can remain liquid. Nobody in the industry wants to repeat the events of the last few months – but what can brands do to prevent another situation where the supply chain is struggling to survive? We will hear insights from two brands about the changing conversation within fashion retail when it comes to sustainability and buying. Our discussion will cover potential changes at brand headquarters as well as in relations between buying teams and producers, what suppliers might expect from brands and retailers as they place new orders, and how they can ensure supply chain partners remain financially healthy. In addition, the Chairman and CEO of Interloop Holdings, a major Asian producer, will reflect on what the supply chain thinks the future holds.

Welcome by **Marc Beckmann**, Project Director, GIZ FABRIC and **Jürgen Janssen**, Manager, Partnership for Sustainable Textiles.



Mr. Tobias Fischer, Sustainability Advisor, [H&M](#)

Tobias Fischer joined H&M in 2000, starting as Code of Conduct Manager in Bangladesh, closely working with suppliers. Between 2005 and 2011, he held the position of Regional CSR Manager in New Delhi, responsible for South Asia, then Hong Kong, covering new markets such as China, Cambodia, Indonesia and Vietnam. In 2011, he joined the Sustainability Department at H&M's head office in Stockholm, in charge of driving medium to long-term strategic sustainability projects and processes. From 2015 to 2017 he was Country Manager in Ethiopia, being responsible for H&M's sourcing operation in Africa. In 2017 he held the same position in Myanmar before moving back to the company's headquarter where he is now responsible for H&M's sustainability management, especially related to COVID-19.



Mr. Bernd Deutscher, Global Sourcing Director, [Orsay](#)

Since 2017, Bernd Deutscher has been the Global Sourcing Director at Orsay, responsible for Sourcing, Quality and CSR. Previously, he held various management positions in the field of sourcing and procurement, among others at Heine (Otto Group) and in China and Turkey as Regional Director, first for S.Oliver Sourcing, later for Otto Group. He is an Expert on Change as well as Intercultural Management. Orsay is a German fashion company founded in 1975 and based in Southern Germany. The company, which specializes in fashion for young women, has 620 shops in 26 European countries, 260 of which are located in Germany. It is a part of the Fashion³ Ecosystem (Jules, Bizzbee, Orsay, Pimkie, Rouge Gorge, Grain de Malice) belonging to the French Mulliez Group.



Mr. Musadaq Zulqarnain, Chairman Interloop Limited & [Interloop Holdings](#), Pakistan

In 1992, together with his brother and another friend, Musadaq Zulqarnain established a company producing hosiery products in Faisalabad. Today, the company with a market value of around \$270 million, is the largest Composite Textile Company on the Pakistan Stock Exchange and has earned a revenue of Rs37.5 billion for the financial year ending June 30, 2019, supplying hosiery products to global brands including Nike, Adidas, Puma, Target and H&M. The company has now expanded to supply Denim & Knitwear. In recent years, the Interloop Group has set up associated manufacturing facilities in Bangladesh and Sri Lanka to cater to its growing export market, and has diversified into logistics, dairy, printing and health services in Pakistan.

Moderated by **Dr. Stephen Frost**, Editor, [The Fashion Sustainability Week in Review](#) & Director, GoBlu.
For any questions, please contact anneke.bremer@giz.de.